



FOR IMMEDIATE RELEASE

## **Headwater Systems and AbeTech Announce Partnership for the Watchdog Locating System**

Minneapolis, MN, March 20, 2008-- Headwater Systems, Inc. (Headwater) and AbeTech today announced that they will collectively market Headwater's Watchdog Locating System. The Watchdog locating system is a patented active RFID technology with hardware and software components used to help organizations quickly and easily locate or track master keys, people, vehicles and equipment within a facility.

Critical assets are "tagged" with the Watchdog RF transmitter. Watchdog receivers pick up the signals from the transmitters and send the data to a server over Ethernet. The information is then available on any internally networked PC or Password protected via the web. The Watchdog proprietary software and reports indicate when the tag and its associated asset have left a location, arrived or where it is located. The system can track critical assets in real time and locate them within 5 to 15 feet.

Watchdog becomes an important product offering for AbeTech as it will extend our current RFID offerings by allowing us to implement active solutions. The flexibility offered with the longer range read capabilities results in less re-engineering of business processes. At the same time, through the proprietary use of attenuation, portals can be created within a defined space to ensure 100% read accuracy for those items that are typically difficult to tag with passive RFID technologies.

Kevin Cattoor, President for Headwater said, "This partnership with AbeTech is a testament to the need for our Watchdog locating system in the marketplace. In addition to our system being able to effectively track and locate critical assets for our customers, it is also the most cost effective solution on the market. The system is developed to easily integrate with other applications."

Jeff Czock, Director of Professional services for AbeTech said. "We are excited about our new partnership with Headwater Systems. This partnership is already opening new opportunities for AbeTech and providing more robust solutions for our clients."

AbeTech based in Rogers, Minnesota is a provider of enterprise mobile computing, bar coding, Radio Frequency Identification (RFID) and other advanced data collection solutions. AbeTech takes their mission seriously: to maximize productivity and asset visibility through the innovative design of track and trace solutions for businesses across North America. AbeTech designs and deploys best-in-class scalable solutions that give their clients a competitive edge.

A Minneapolis, Minnesota company, Headwater is in the business of providing unique solutions to the problems organizations face locating vital mobile resources within a facility or yard. The patented and proprietary Watchdog RTLS enables customers to reduce the time and expense consumed by searching for items and purchasing,

maintaining redundant, unnecessary equipment. The Watchdog monitors the movement and real-time locations of items and any other critical resources.

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